

# **EXPRESSION OF INTEREST – HILLSIDE ESD CENTRE**

South32 is committed to supporting broad-based economic transformation through the growth of entrepreneurs and suppliers and the creation of competitive markets. Hillside Aluminium has an Enterprise and Supplier Development (ESD) Centre in Richards Bay next to our operations and is looking for a service provider to manage the centre's daily operations. The centre will host a variety of skills development and business development initiatives.

# **BACKGROUND**

The ESD Centre was established to support local Small, Medium and Micro-sized Enterprises (SMMEs), to expand their businesses, improve quality and become market leaders, with the goal of creating jobs.

# **KEY FUNCTIONS AS PER SCOPE OF WORK**

- **1. Business Centre Management:** Create an environment that will support entrepreneurs' (start-and-grow activities) access to the resources they need under one roof.
- 2. Business Development Support to SMMEs: Mentor and support SMMEs to develop and strengthen business systems that will enable their business to expand its customer base; increase its turnover and profitability and scale its operations on a sustainable basis.
- **3. Tender Readiness:** Mentor and guide SMMEs to prepare tender documents effectively to grow profitable and sustainable businesses with the capacity to participate competitively for bids.
- **4. Business Compliance:** Advise and support SMMEs with all sector-related compliance. Ensure all the necessary contracts and compliance documents are signed and completed in line with the BBBEE verification purposes.
- **5. Technical and Skills Development:** Provide ongoing accredited training as part of business development support programmes.
- **6. Reporting:** Compile reports on SMME progress, training, compliance and all transformation reporting requirements.
- **7.** Ad-hoc Enterprise and Supplier Development Interventions: Organise engagement sessions to empower SMMEs and expose them to opportunities.

### MINIMUM REQUIREMENTS

In order to be successfully considered for progression of this expression of interest, the following requirements will need to be met by the relevant applicants:

- 1. The company must be **registered with CIPC.**
- 2. The company must hire **local South Africans**, employees who are residing under King Cetshwayo District (KCD).
- 3. The company must be **BBBEE compliant** in terms of the 2007 Codes of Good Practice.
- 4. Applicants meeting the qualifying criteria may be **invited for presentation/proposal** before a selection committee.

# **ENQUIRIES**

Interested parties must submit their expression of interest with the supporting documents to Hillsidetenders@south32.net by 16:00 on Thursday, 06 November 2025.

The heading Expression of Interest – Hillside ESD Centre – 102025 must be quoted on all communication related to this expression of interest.

#### The following documents must be submitted with the expression of interest:

Company registration documents (CK) | BBBEE certificate or affidavit | Company profile with contact details | Valid Tax Pin

Only qualifying companies will be considered for the tender. Please consider your application unsuccessful after 30 days from the closure of this EOI.